



Typical Finders Fees in Different Industries

Industry	Finders Fee
 HR and Recruitment	20-30% of a new hire's lunch
 Real Estate	5-35% of the real estate agent's commission
 Investments	4-5% of the investment brought in
 Consulting	5-20% of sales from referred business
 Freelance	2-10% of sales from referred business

Finders Fees Guide

Marcel A. Müller



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