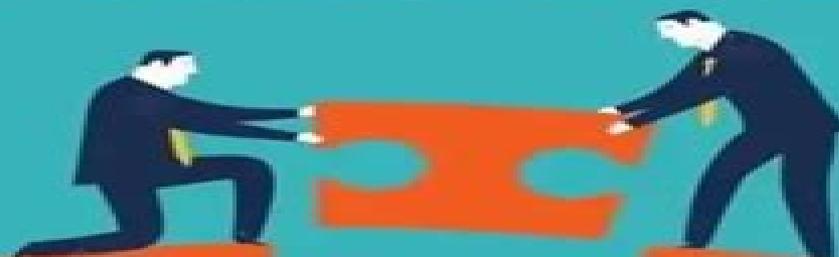


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[Top Dog Sales Secrets](#) Michael Dalton Johnson,2007-09

1,200 Great Sales Tips for Real Estate Pros Realtor Magazine,2011-01-06 Perfect for brokers agents and other real estate professionals this handy guide brings together the best ideas from years of incredibly practical lists and checklists published in REALTOR Magazine This practical one of a kind guide is perfect for learning the business of real estate and perfecting the best and most effective tactics and techniques for helping your real estate career and business grow

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Complete Idiot's Guide to Making Money in Freelancing Laurie Rozakis,1998 You re no idiot of course You do great work navigate the shoals of office politics and still find time to stay at the top of your field But when you think about making the break into freelancing you feel like you re about to sail into uncharted waters *The Complete Idiot's Guide to New Product Development* Edwin E. Bobrow,1997 This one of a kind guide shows how to turn ideas into money making opportunities Featured are tips on avoiding legal problems and advice on protecting that great idea from being pirated Exercises for developing creativity and worksheets and checklists for filtering researching and test marketing are included

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