



Freight Collect Terms

Freight Prepaid Terms



INCOTERM

EXW

Ex Works (Place)

FCA

Free Carrier (Place)

FAS

Free Alongside Ship (Port)

FOB

Free On Board (Port)

CFR

Cost and Freight (Port)

CIF

Cost, Insurance and Freight (Port)

CPT

Carriage Paid to (Place)

CIP

Carriage & Insurance Paid to (Place)

DAT

Delivered at Terminal (Place/Port)

DAP

Delivered at Place (Place)

DDP

Delivered Duty Paid (Place)

Obligations and Charges

Warehouse Services

Seller Seller

Export Packing

Seller Seller

Loading at point of origin

Buyer Seller Seller

Origin Inland Freight

Buyer Seller Seller

Origin Port Charges

Buyer Seller Seller

Origin Forwarder Fees

Buyer Seller Seller

Ocean/Air Freight

Buyer Seller Seller

Destination Port Charges

Buyer Buyer Buyer Buyer Buyer Buyer Seller Seller Seller Seller Seller

Customs Clearance

Buyer Seller Seller

Custom GST/Duties

Buyer Seller

Delivery Cartage to Final Destination

Buyer Buyer Buyer Buyer Buyer Buyer Buyer Buyer Buyer Seller Seller

Guide To Incoterms

R Sandford



Guide To Incoterms:

Practical guide to the Incoterms 2020 rules David Soler ,2021-07-23 The Incoterms rules are used to define the rights and obligations of the selling and buying companies with respect to the delivery terms of the goods in an international sales transaction These rules are essential to agree on five key issues the obligations and costs borne by the selling and buying parties who is responsible for customs clearance and insurance of the goods the place and time of delivery of the goods and the risks on them Since its first publication in 1936 the International Chamber of Commerce ICC regularly reviews these rules and adapts them to successive changes in the field of international trade This contributes to legal certainty in international sale of goods transactions and to the standardization of their delivery terms This guide will help you to answer questions and choose the most appropriate Incoterms rule for each international sales transaction making it a practical reference tool for professionals involved in foreign trade and for those who have to be trained in this subject

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