

**Marketing Management (MKTG 601)-  
(PAPERSET I)**

Mapped Subjects:

[Max Marks: 70]

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*Note: Attempt Questions from all sections as directed.*

**Section A - Attempt any Two questions out of Four. Each question carries 7.50 marks. [15 Marks]**

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**Question No: 1**

What constitutes a business environment for an organization? Describe the types of business environment.

**Question No: 2**

What is Product Life Cycle? Explain the various phases of Product Life Cycle.

**Question No: 3**

What is consumer behavior in Marketing? Explain the factors influencing consumer behavior.

**Question No: 4**

Explain the concept of Channel dynamics. Explain briefly Vertical, horizontal and multi-channel marketing systems.

**Section B - Compulsory Questions. Each question carries 7.50 marks. [15 Marks]**

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**Paragraph No: 1**

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# Marketing Management Model Question Papers

**Leon Pratt Alford**



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*Marketing management* Ankur Mowar, 2022-11-04 My book on Marketing Management covers the topics that are needed for students of courses like BBA BBM MBA and other management streams I hope that this book will be helpful to students of management courses This is the first edition of my book

**Goyal's ISC Commerce Question Bank with Model Test Papers for Class 12 Semester 2 Examination 2022** Goyal Brothers Prakashan, 2022-01-01 Goyal's ISC Commerce Question Bank with Model Test Papers for Class 12 Semester 2 Examination 2022 CISCE's Modified Assessment Plan for Academic Year 2021-22 Reduced and Bifurcated Syllabus for Semester 2 Examination Chapterwise Summary and Important Points Chapterwise Question Bank has all varieties of expected Questions with answers for Semester 2 Examination to be held in March-April 2022 Specimen Question Paper Solved for Semester 2 Examination issued by CISCE 5 Model Test Papers based on the latest specimen question paper issued by CISCE for Semester 2 Examination to be held in March-April 2022 Goyal Brothers Prakashan

**Marketing Management: A textbook for university students** Kailas Sree Chandran, 2020-01-01 This book includes the basics of Marketing Management which is essential for any university course Includes topics like Marketing Environment Market planning Marketing mix Product life cycle market research segmentation targeting positioning Marketing research testing and launching promotion mix consumer behavior etc and other topics

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